

SAULT COLLEGE OF APPLIED ARTS & TECHNOLOGY

SAULT STE. MARIE, ONTARIO

COURSE OUTLINE

Course Title: ORGANIZATIONAL BEHAVIOUR

Code No.: BUS 103-4

Program: BUSINESS, ACCOUNTING, COMPUTER PROGRAMMER

Semester: TWO / THREE

Date: JANUARY, 1995

Previous Outline Dated: SEPTEMBER, 1994

Author: PHIL LEMAY

New: _____

Revision: X _____

APPROVED:

Paul M. Lewis
Dean, Business & Hospitality

95/01/23
Date

ORGANIZATIONAL BEHAVIOUR

BUS 103-4

Course Name

Course Number

PHILOSOPHY/GOALS:

The purpose of this subject is to provide the student-worker with some knowledge of the concepts of applied psychology at play in the work environment.

METHOD OF INSTRUCTION:

Reading assignments, lectures, discussion, articles and tests.
Student is responsible for content of lectures.

GRADING:

The student's grade will be determined by the administration of tests to be given on the completion of each section. Tests will be a combination of Multiple Choice and True & False. Test results will be given to the students after grading in order to permit verification of the results. Many of the tests will be answered on computer sheets, therefore, the student will require his/her student number as well as an "HB" pencil.

GRADE INTERPRETATION:

A letter grading of A+, A, B, C, I or R will be used to indicate the achievement or value of the student's work.

A+ is 90% or more

A - This grade means that the student has an exceptional understanding of and or ability with which the portion of the subject assessed, to such an extent that he/she has a complete or near complete grasp or ability with the material or work and thus understands more than eighty percent of the work tested.

- B - This grade means that the student has a high degree of understanding of and or ability with the portion of the subject assessed and thus understands more than seventy percent or able to perform more than seventy percent of the work tested.
- C - This grade means that the student has a basic understanding of all the elementary essentials of the portion of the subject assessed, and or able to perform all the basic elementary essentials or the work tested and thus understands more than sixty percent or able to perform more than sixty percent of the work tested. The letter grade weight is 2.0.
- I - In tests and assignments this grade means that the student has not successfully demonstrated a basic elementary understanding of the material assessed to achieve a "C" grade, and the results of this assessment therefore, will be weighed as a zero* in the calculation of the final average grade of all the tests, etc.
- R - This grade means that the student has not achieved a minimum of a "C" grade in the final average calculation of all his/her tests.

- *NOTE:**
- a) This means there will be no make-up tests, etc.
 - b) Letter grade and percentage marks will be calculated to determine student's final grade.

ATTENDANCE:

Because there is no text for this program, most of the information and explanations may be obtained only by being present in class. Attendance is therefore crucial.

PUNCTUALITY:

Classes will commence on time, that is, precisely on the hour; students are expected to be in class beforehand. Anyone not present as aforesaid may be refused entry. Tardiness causes interruption in the class process and is therefore discouraged. If a student foresees circumstances that may result in being late, the student should discuss these situations with the professor and flexibility can be agreed upon. If the student is late, he/she should know on the door and the professor will discuss at that time whether to permit the student to enter.

TEXTBOOK(S):

The Practice of Supervision, A. Dubrin - **Not Compulsory**
or Human Relations, 3rd edition, by A.J. Dubrin

RECOMMENDED READINGS:

1. "How to Win Friends and Influence People", D. Carnegie - any library
2. Any Psychology Text
3. "Psychology Today" periodical in College Library
4. "Understanding Body Talk", E.M. McCough (see instructor)

LENGTH OF COURSE: Three, fifty-minute sessions per week, for one semester.

MISS A TEST!

If a student misses a test, it is the student's responsibility to contact the professor in the first class the student has with the professor after the test, or upon returning to the College, and make arrangements to take the test. The student, of course, must have a valid reason for not writing the test in the first instance.

If the student fails to contact the instructor within a reasonable time, the student may be refused the opportunity to take the test at a later time. If the student is to write the test, it will be either a multiple choice type or **ESSAY** type test, at the discretion of the professor.

ITEM	TOPIC
1 Introduction	Introductory remarks, definition of business psychology and organizational behaviour, general application, common sense. TEST
	Basics of human behaviour, perception, learning methods, motives, values. Physio-psychological theories. Articles. Case problem. TEST
2 Communications	The process and how it influences behaviour, barriers, suggestions for improvement. Articles. Case problem. TEST
3 Politics	Office politics, definition, why it exists, how to utilize, influencing supervisor, self survey. Articles. Case problem. TEST
4 Co-Workers	Getting along with co-workers, office politics on your peers, seven strategies suggested, basis behind article. Case problem. TEST
5 Groups	Worker involvement, benefits, kinds, advantages, disadvantages, influence of an individual, group think. Case. TEST

